

Message Text

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PAGE 01 STATE 310278
ORIGIN NEA-10

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E.O. 11652: N/A

TAGS:ENRG IS

SUBJECT: ISRAEL'S INTEREST IN SCHLUMBERGER'S PETROLEUM
LOGGING SERVICES

REF: TEL AVIV 8305

1. IN RESPONSE REFTTEL, WE CONTACTED DAVID BROWNING, GENERAL
COUNSEL OF SCHLUMBERGER, NEW YORK, AND CONVEYED WISH OF
ISRAEL NATIONAL OIL COMPANY TO SEND ITS CONSULTANT, ELIE
ROSENBERG, TO NEW YORK TO DISCUSS POSSIBLE WAYS OF OBTAINING
SCHLUMBERGER LOGGING SERVICES. BROWNING INFORMED DEPARTMENT
THAT NEW YORK OFFICE OF SCHLUMBERGER DOES NOT HANDLE
EASTERN HEMISPHERE OPERATIONS. HE ADDED THAT NO ONE
STATIONED IN THE NEW YORK OFFICE HAS THE TECHNICAL QUALIFI-
CATIONS TO DISCUSS SCHLUMBERGER LOGGING SERVICES WITH
ROSENBERG. BROWNING SUGGESTED THAT ROSENBERG CONTACT
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PAGE 02 STATE 310278

INSTEAD MR.ANDRE SALABER IN SCHLUMBERGER PARIS OFFICE WHICH
IS LOCATED IN CLAMART (TELEPHONE: 645-2142). ACCORDING TO
BROWNING, SALABER IS FULLY QUALIFIED TO DISCUSS WITH
REPRESENTATIVES OF THE ISRAEL NATIONAL OIL COMPANY WHETHER
THE DESIRED LOGGING SERVICES CAN BE PROVIDED.

2. IN RESPONSE TO REQUEST FOR CONFIRMATION THAT SCHLUMBERGER HAD SOLD LOGGING EQUIPMENT TO THE MEXICANS, IN CONTRADICTION TO THE COMPANY'S POLICY OF REFUSING TO SELL SUCH EQUIPMENT, BROWNING EXPLAINED THAT PEMEX (MEXICAN OIL COMPANY) IS THE ONLY EXCEPTION TO THIS POLICY. SCHLUMBERGER HAS HAD A SPECIAL RELATIONSHIP WITH PEMEX SINCE THE MEXICAN REVOLUTION, ACCORDING TO BROWNING. KISSINGER

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